

A P R I L 2 5 , 2 0 2 4

## SPOTLIGHT

### Defining and Delimiting the Exemptions for Executive, Administrative, Professional, Outside Sales, and Computer Employees

*By Ronnie Miles, NGCOA, Senior Director of Advocacy*

On April 24, 2024, the Department of Labor (DOL) finalized its regulation titled "Defining and Delimiting the Exemptions for Executive, Administrative, Professional, Outside Sales, and Computer Employees" which addresses exemptions from the Fair Labor Standard Act's (FLSA's) minimum wage and overtime regulations. This encompasses both standard level employees and highly compensated employees (HCE). The initial update to the standard salary level and the HCE total annual compensation threshold is scheduled for July 1, 2024, using methodologies from the 2019 rule, resulting in a \$844 per week (\$43,888 annually) standard salary level and a \$132,964 HCE total annual compensation threshold... [READ MORE >>](#)

### Navigating the Evolving Landscape of Private Clubs: Trends and Strategies for Success in 2024 and Beyond

*By Capstone Hospitality, Contributing Column*

In the dynamic realm of private clubs and country clubs, staying abreast of trends and anticipating shifts is crucial for enduring success. Reflecting on 2023, significant changes have unfolded, signaling potential trajectories for the industry's future. A critical metric for evaluating the health of the



private club industry lies in the influx of new organic leads and member referrals. However, in 2023, concerning trends emerged... [READ MORE >>](#)

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- >> [Los Angeles officials crack down on city golf course tee time brokers](#) (CBS)
- >> [\\$48M Badlands judgment against Las Vegas upheld by top court](#) (Review Journal)
- >> [Midnight Golf Program Selected for PGA of America Places to Play Donation](#) (Golf Wire)
- >> [GCSAA Lauds Trio for Advocacy Efforts](#) (GCI)

## GOLF BUSINESS MAGAZINE MARCH/APRIL 2024

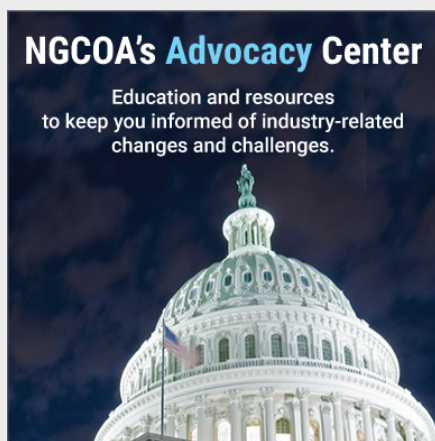


### **Are Price Changes Brewing at Your Business?**

Seven dollars and twenty two cents. Let's put that in number form: \$7.22. I just paid \$7.22 for a cup of coffee, and I froze for a moment at the Starbucks counter. There's a lot going on in my head during this pause -- first and foremost of which is "What the hell?... [READ MORE >>](#)

### **How to Craft Singles into Your Tee Sheet and Not Be Cheesy About it**

My mother used to love the convenience of Kraft singles, perfect squares of processed American cheese neatly wrapped in peel-apart pouches. Long before the requirement of "use by" dates, she always assumed the worst about their freshness... [READ MORE >>](#)



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